

3 DAY Outbound Competitor Canvass (Example)

Destination: Switzerland Zurich Airport		Rental Start Date: 07 February 2006 Return Finish Date: 14 February 2006 Canvass Date: 01 February 2006		Currency: Swiss Francs Source: United Kingdom Telephone							
Avis		Connect		Europcar		Hertz		Holiday Autos		National	
Acriss Code	Rate	Acriss Code	Rate	Acriss Code	Rate	Acriss Code	Rate	Acriss Code	Rate	Acriss Code	Rate
MBMR	£50.00 Renault Twingo	MBMN	SFr. 51.00 VW Lupo 1.0	MBMN	SFr. 52.00 VW Lupo	MBMN	SFr. 53.00 Ford Ka 1.0	MBMN	SFr. 54.00 Ford Ka	MCMN	SFr. 55.00 Peugeot 106
EBMR	£60.00 Opel Corsa 1.2	ECMR	SFr. 61.00 Seat Ibiza 1.1	MCMN	SFr. 62.00 Renault Clio	EDMN	SFr. 63.00 Opel Corsa	EBMR	SFr. 64.00 Opel Corsa	EBMN	SFr. 65.00 Toyota Starlet
CDMR	£70.00 Opel Astra 1.6	CDMR	SFr. 71.00 VW Golf 1.4	CDMN	SFr. 72.00 VW Golf	CDMR	SFr. 73.00 Ford Focus 1.6	CDMR	SFr. 74.00 Ford Focus	CDMR	SFr. 75.00 Opel Astra
SDMR	£76.00 Opel Vectra 2.0	IDMR	SFr. 77.00 VW Bora 1.8	IDMR	SFr. 78.00 VW Passat	IDMR	SFr. 79.00 Ford Mondeo 2.0	IDMR	SFr. 80.00 Ford Mondeo	IDMR	SFr. 81.00 Toyota Camry
Inclusions		Inclusions		Inclusions		Inclusions		Inclusions		Inclusions	
UM CDW TP TAX ASC VLF Guaranteed Rate Prepaid Rate		CDW TP TAX ASC VLF Guaranteed Rate Prepaid Rate		UM CDW TP TAX ASC VLF Non-Guaranteed Rate Non-Prepaid Rate		UM CDW TP TAX ASC VLF Guaranteed Rate Prepaid Rate		UM CDW TP TAX VLF Guaranteed Rate Prepaid Rate		UM CDW TP TAX ASC Guaranteed Rate Prepaid Rate	
Excess: £100.00 Reduced Excess: £0.00 Excess Waiver: SFr. 5.00		Excess: SFr. 200.00 Reduced Excess: SFr. 100.00 Excess Waiver: SFr. 10.00		Excess: SFr. 300.00 Reduced Excess: SFr. 150.00 Excess Waiver: SFr. 15.00		Excess: SFr. 400.00 Reduced Excess: SFr. 200.00 Excess Waiver: SFr. 20.00		Excess: SFr. 500.00 Reduced Excess: SFr. 250.00 Excess Waiver: SFr. 25.00		Excess: SFr. 600.00 Reduced Excess: SFr. 300.00 Excess Waiver: SFr. 30.00	
Comments		Comments		Comments		Comments		Comments		Comments	
All rates: 'Holiday Specials'; Specials' only available in £stg.		All rates include 450 km; with additional miles charged at 10p per mile +VAT.						ASC - 14%		VLF - SFr. 2.50 per day.	

NB The table is indicative only: The order in which the rental companies appear is alphabetical and in no way represents their true market positions; all rates and information are fictitious to demonstrate design and function of the report.

